

Message Text

UNCLASSIFIED

PAGE 01 GOTEBO 00084 011031Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----020436Z 000459 /22

R 010821Z APR 77
FM AMCONSUL GOTEBO
TO USDOC WASHDC
INFO SECSTATE WASHDC 0203
AMEMBASSY STOCKHOLM UNN

UNCLAS GOTEBO 0084

FOR: BIC/OED

E.O. 11652: N/A
TAGS: BTRA, SW
SUBJECT: COMMERCIAL PROGRAM: US VISIT BY BJORN ADOLFSSON AND
OLA WILHELMSSON

1. BJORN ADOLFSSON AND OLA WILHELMSSON, MANAGERS OF AB GUSTAF KAHR,
S-382 00 NYBRO, SWEDEN. TELEX 4866, TEL 0481/11920, WILL VISIT US
MAY 2 TO 15.

2. THEY SEEK SUPPLIERS OF SOFT WOOD, ALL STAGES UP TO SEMI-FINISHED
FOR OWN MANUFACTURE (ANNUAL CONSUMPTION 50,000 CUBIC METERS) AND
HARDWOOD, INCLUDING TROPICAL (ANNUAL CONSUMPTION 20,000 CUBIC METERS)

.
FIRM INVESTING SUBSTANTIALLY IN DIVERSIFICATION AND SEEKS EXCLUSIVE
AGENCIES IN SWEDEN AND OTHER NORDIC COUNTRIES FOR: HOME IMPROVEMENT
PRODUCTS & TOOLS; HOME DECORATING PRODUCTS & TOOLS; DO-IT-YOUR-
SELF BUILDING MATERIALS AND TOOLS; INSULATING KITS; HOME ENERGY-
EFFICIENT PRODUCTS; SMOKE DETECTORS; HALON FIRE EXTINGUISHERS;
SPORTING GOODS; GARDEN IMPLEMENTS & EQUIPMENT; ELECTRONIC TV
GAMES; OTHER HIGH SALE POTENTIAL PRODUCTS SUITABLE FOR MARKETING
THROUGH CHANNELS INDICATED BY ABOVE LISTING.

3. KAHR IS A LEADING MANUFACTURER OF PARQUET FLOORING AND DOORS.
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THEY ALSO DESIGN AND OFFER "TURNKEY" WOODWORKING FACTORIES.
EMPLOYS 825. REPORTS ANNUAL SALES OF \$55.5 MILLION. EXCELLENT
REPUTATION.

4. ITINERARY NOT YET DECIDED. VISITORS MAY BE CONTACTED DIRECTLY
IN SWEDEN UNTIL APRIL 29 AND LATER THROUGH DEPARTMENT OF COMMERCE.

5. ITINERARY WILL BE REPORTED AS SOON AS AVILABLE.

OWENS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 01-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977GOTEB000084
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770114-0055
Format: TEL
From: GOTEBORG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770499/aaaadiig.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3a8007ac-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 03-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2929798
Secure: OPEN
Status: NATIVE
Subject: COMMERCIAL PROGRAM: US VISIT BY BJORN ADOLFSSON AND OLA WILHELMSSON
TAGS: BTRA, SW
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/3a8007ac-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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